

FINAL

**SCORING OF WRITTEN PROPOSALS
REQUEST FOR PROPOSAL #14-12
AUDIT SERVICES**

FIRM	TOTAL POINTS WRITTEN AND INTERVIEW SCORES
REZNICK	513
SB COMPANY	508
CLIFTONLARSONALLEN	467

INTERVIEW SCORES (FINALISTS)

RESPONDENT	EVALUATION CRITERIA	Possible Points	EVALUATOR #1 (SC)	EVALUATOR #2 (TP)	EVALUATOR #3 (KS)	TOTAL
CLIFTONLARSONALLEN	Ability to communicate technical accounting concepts	50	40	40	20	
	Experience in providing services to similar sized entities	50	40	41	45	
	TOTAL	100	80	81	65	226
REZNICK GROUP	Ability to communicate technical accounting concepts	50	45	42	45	
	Experience in providing services to similar sized entities	50	40	47	45	
	TOTAL	100	85	89	90	264
SB COMPANY	Ability to communicate technical accounting concepts	50	45	40	35	
	Experience in providing services to similar sized entities	50	45	43	40	
	TOTAL	100	90	83	75	248

RESPONDENT	EVALUATION CRITERIA	Possible Points	EVALUATOR #1 (SC)	EVALUATOR #2 (TP)	EVALUATOR #3 (KS)	TOTAL
CHERRY BEKAERT & HOLLAND	Firm's experience and past performance on local government finance and references	30	18	16	22	
	Responsiveness of proposal Understanding Scope of Services	20	16	13	15	
	Documentation and Reporting	20	15	12	10	
	Cost of Services	30	10	15	10	
	TOTAL	100	59	56	57	172
CLIFTONLARSONALLEN	Firm's experience and past performance on local government finance and references	30	25	23	27	
	Responsiveness of proposal Understanding Scope of Services	20	20	16	19	
	Documentation and Reporting	20	18	17	20	
	Cost of Services	30	20	21	15	
	TOTAL	100	83	77	81	241
LINDSEY AND ASSOCIATES	Firm's experience and past performance on local government finance and references	30	15	15	23	
	Responsiveness of proposal Understanding Scope of Services	20	15	12	15	
	Documentation and Reporting	20	15	10	10	
	Cost of Services	30	15	20	26	
	TOTAL	100	60	57	74	191

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RESPONDENT	EVALUATION CRITERIA	Possible Points	EVALUATOR #1 (SC)	EVALUATOR #2 (TP)	EVALUATOR #3 (KS)	TOTAL
REZNICK GROUP	Firm's experience and past performance on local government finance and references	30	25	25	28	
	Responsiveness of proposal Understanding Scope of Services	20	20	16	17	
	Documentation and Reporting	20	15	18	17	
	Cost of Services	30	20	23	25	
	TOTAL	100	80	82	87	249
SB & COMPANY	Firm's experience and past performance on local government finance and references	30	25	25	25	
	Responsiveness of proposal Understanding Scope of Services	20	20	17	17	
	Documentation and Reporting	20	15	18	20	
	Cost of Services	30	25	25	28	
	TOTAL	100	85	85	90	260

INTERVIEW SCORES (FINALISTS)

RESPONDENT	EVALUATION CRITERIA	Possible Points	EVALUATOR #1 (SC)	EVALUATOR #2 (TP)	EVALUATOR #3 (KS)	TOTAL
CLIFTONLARSONALLEN	Ability to communicate technical accounting concepts	50	40	40	20	
	Experience in providing services to similar sized entities	50	40	41	45	
	TOTAL	100	80	81	65	226
REZNICK GROUP	Ability to communicate technical accounting concepts	50	45	42	45	
	Experience in providing services to similar sized entities	50	40	47	45	
	TOTAL	100	85	89	90	264
SB COMPANY	Ability to communicate technical accounting concepts	50	45	40	35	
	Experience in providing services to similar sized entities	50	45	43	40	
	TOTAL	100	90	83	75	248